



Person Specification

No.	Essential	Desirable	Assessed by	
Education/Qualifications				
Professional qualifications in Marketing e.g. Diploma in Marketing from Chartered Institute of Marketing (or similar)	x		CV	
Degree in Marketing, Business or equivalent		x	CV	
Experience/Knowledge				
Minimum 3 years experience of marketing in a commercial or charitable setting.	x		CV	
Demonstrable experience in CRM marketing	x		CV & Interview	
Demonstrable experience of directly delivering (or managing others) in at least 3 of the following areas: SEO, PPC, website development, web analytics, social media paid advertising including re-marketing, campaign analysis, blogging, video production	x		CV & Interview	
Strong understanding of current marketing concepts, strategy and best practice	x		CV & Interview	
Skills & Abilities				
Project management skills to work with a budget, meet deadlines for multiple projects and ensure ROI on marketing campaigns	X		CV & Interview	
Analytical and able to produce reports for non-digital colleagues & report on KPIs	x		CV & Interview	
Creative approach and able to produce content for range of different digital platforms	х		CV & Interview	
Strong customer service skills	х		CV & Interview	
Personal Skills & Abilities				

A desire to utilise personal and professional skills to help a charity make a difference in the lives of children and young people	Х		Interview
Excellent communication skills	х		CV & Interview
Ability to use your own initiative	x		CV & Interview
Strong leadership skills	x		CV & Interview
Maintain an attitude of continuous learning and development		х	CV & Interview